

## Message Text

UNCLASSIFIED

PAGE 01 STATE 106856  
ORIGIN XMB-04

INFO OCT-01 NEA-10 ISO-00 EB-08 /023 R

XMB

DRAFTED BY XMB: L M LAROCHE:CR  
APPROVED BY NEA/AFN:JKBISHOP  
XMB: C NORRIS  
EB/IFD/ODF:TPARKER

-----063559 270040Z /70

P R 262157Z APR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY ALGIERS PRIORITY  
INFO AMCONSUL ORAN

UNCLAS STATE 106856

E.O. 11652: N/A

TAGS: EFIN, AG

SUBJECT: EXIMBANK WRAP-UP: TRUCKS, SOUTHWIRE, GENERAL  
POLICY.

1. EXIMBANK ON 21 APRIL APPROVED ISSUANCE OF LETTER OF  
INTEREST (L/I) TO WHITE MOTOR CORP. ON EST DOLS. 130  
MILLION SALE OF APPROX 2,400 TRUCKS AND TRACTORS TO  
SONACOME (REF STATE 93051 AND ALGIERS 1197). EMBASSY IS  
REQUESTED TO SO ADVISE SONACOME - DIRECTION COMMERCIAL,  
DEPT OF IMPORTATION, ASAP TO ALLOW DUE CONSIDERATION  
DURING BID EVALUATION. ALSO INQUIRE WHETHER SONACOME  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 106856

WOULD WISH TO MAKE APPLICATION FOR PRELIMINARY COMMITMENT  
(PC) DIRECTLY FOR ANTICIPATED U.S. TRUCK PURCHASES FROM  
VARIOUS SUPPLIERS. IF SO, ASCERTAIN ANTICIPATED AMOUNT  
(WHICH NEED NOT BE FINAL COMMITMENT ON EVENTUAL ACTUAL  
U.S. PROCUREMENT ON SONACOME'S PART), AND WHETHER SONACOME  
WOULD WISH EMBASSY TO TRANSMIT APPLICATION ON ITS BEHALF,  
FOR BANK TO GIVE PROPER CONSIDERATION, IT WOULD HELP TO  
HAVE AS COMPLETE RESPONSE AS POSSIBLE TO QUESTIONS POSED  
IN STATE 93051.

2. BANK DEFERRED CONSIDERATION OF REQUEST FOR L/I BY  
SOUTHWIRE CO., CARROLLTON, GA., ON DOLS. 25 MILLION IN  
U.S. COSTS OF CONTINUOUS COPPER ROD SYSTEM FOR SONELEC

TELEPHONE CABLE PLANT IN BATNA. SPANISH-U.S. CONSORTIUM  
WOULD BE LED BY SESA OF SPAIN, SUB OF ITT, AND INCLUDE  
WEBER AND SCHER MFG CO. OF NEW JERSEY WITH ANOTHER DOLS.  
17 MILLION OF U.S. COSTS. TOTAL COST WOULD BE DOLS.  
450-500 MILLION INCLUDING INFRASTRUCTURE.  
DEFERRAL INVOLVES (A) RECONSIDERATION OF BANK'S SELECTIVE  
POLICY, AND (B) CLOSER ANALYSIS OF HOW PROJECT FITS  
POLICY AND ECONOMIC VIABILITY OF PROJECT. EMBASSY'S  
COMMENTS WOULD BE WELCOMED. VANCE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, TRUCKS, INVESTMENT GUARANTEES, LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE106856  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** L M LAROCHE:CR  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780179-0454  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780413/aaaaakth.tel  
**Line Count:** 76  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 35aa2fa7-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2838484  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIMBANK WRAP-UP: TRUCKS, SOUTHWIRE, GENERAL POLICY.  
**TAGS:** EFIN, AG, XMB, WHITE MOTOR COMPANY  
**To:** ALGIERS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/35aa2fa7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014